



GALILEO RESEARCH, INC.

Multifuel Powerplant Technology Development

P.O BOX 25
TORRINGTON, CT 06790-0025
(203) 542-5693

FAX

Sheila Lynch
NAVC
205 Portland Street
Boston, MA 02114

August 24, 1994

Fax (617) 371-1422

Dear Sheila,

We had requested from you on August 8, a debriefing as to why our proposal to RA94-24 was rejected. You mentioned that you had chosen our proposal and we need to request the debriefing from Major Cope. We faxed the request to Major Cope on August 9, and received a call from him yesterday.

In speaking to Major Cope, he said:

The debriefing needs to be requested by NAVC, given to NAVC verbally by him, and NAVC in turn gives the debriefing to Galileo Research.

We respectfully request this important and timely debriefing as soon as possible.

We would very much like to work with ARPA and the like in the future, but may not find it to our benefit if we keep encountering resistance.

Thank you very much for your efforts in helping.

Sincerely,

Kenneth A. Galitello, Jr.
President

GALILEO RESEARCH, INC.

Multifuel Powerplant Technology Development

P.O BOX 25
TORRINGTON, CT 06790-0025
(203) 542-5693

Major Richard Cope, USMC
ARPA/ASTO
3701 N. Fairfax Drive
Arlington, VA 22203-1714

August 9, 1994

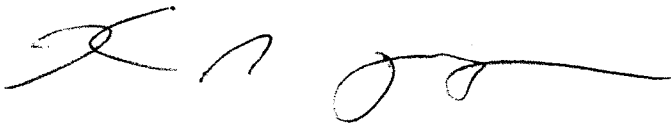
Fax (703) 696-8401

Dear Major Cope,

We respectfully request a written debriefing as to why our proposal to RA94-24 was rejected.

Also, please return to us at the above address, all materials that we had provided.

Sincerely,

A handwritten signature in black ink, appearing to read "K. Galitello, Jr.", with a long horizontal flourish extending to the right.

Kenneth A. Galitello, Jr.
President

GALILEO RESEARCH, INC.

Multifuel Powerplant Technology Development

P.O BOX 25
TORRINGTON, CT 06790-0025
(203) 542-5693

Sheila Lynch
NAVC
205 Portland Street
Boston, MA 02114

August 8, 1994

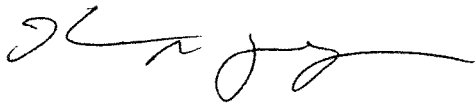
Fax (617) 371-1422

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We respectfully request a debriefing as to why our proposal to RA94-24 was rejected.

Also, please return to us at the above address, all materials that we had provided NAVC.

Sincerely,



Kenneth A. Galitello, Jr.
President

Sheila called me the next day
mentioned that she selected us.
but that ARPA - main corp -
did not + Rejected us.
Fax sent so
R-corp. 8-9-94

NORTHEAST ALTERNATIVE VEHICLE CONSORTIUM
205 PORTLAND STREET, 5TH FLOOR
BOSTON, MA 02114
VOICE: (617) 371-1420
FAX: (617) 371-1422

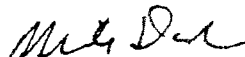
FAX

To: Kenneth A. Galitello, Jr.
From: Mike Donlan - NAVC
Re: RA94-24 Proposal

Following this cover page are the two pages we were faxed from ARPA concerning NAVC's RA94-24 Proposal. As indicated in the fax, ARPA "is interested only in the projects listed in the enclosure for further consideration." Meetings between ARPA and companies with selected projects need to be arranged; we will contact you when the ARPA representatives let us know the proposed dates and times for these meetings.

The enclosed information is the only information that we have received from ARPA. Any questions or concerns should be directed to NAVC. The timing of this notice is unfortunate in that Sheila is currently on vacation, and will not return to the office until August 1. If I can be of assistance, please let me know.

Sincerely,



Mike Donlan

RA94-24-010 NORTHEAST ALTERNATIVE VEHICLE CONSORTIUM
NAVC

SELECTED PROJECTS

PROJECT TITLE
Testing & modeling lightweight EV for manufacturing capability (Phases 1 & 2)
Development of a low-cost, effective modeling program for the design & testing of composite body components to meet minimum safety standards
Flywheel size upgrade for bus & heavy duty vehicle applications
Northeast thermal management of electric vehicles
Development & test of supercapacitor in EV
Design optimization, thermal management, CNG absorber for Dual Use fleet vehicles
Hybrid variable reluctance motor
EMI measurement & mitigation testing through Conn. EVS
Soft switch IGBT/MCT AC motor controller development
"Smart" high performance DC-DC converter for supercapacitor load leveling & battery bus voltage boost
Vehicle performance module: automatic "Power Saver" with driver feedback coupled with a state of charge meter
Extremely low cost, high efficiency, lightweight sensorless drive 3-phase controller for ancillary equipment
Deploy Horizon batteries in Conn. vehicles & test in cold weather climate
Study & analysis of light weight composites of EV industry



ADVANCED RESEARCH PROJECTS AGENCY
3701 NORTH FAIRFAX DRIVE
ARLINGTON VA 22203-1714



July 20, 1994

Ms. Sheila Lynch
Northeast Alternative
Vehicle Consortium
205 Portland St.
Fifth Floor
Boston, MA 02114

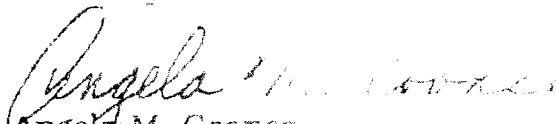
Dear Ms. Lynch:

This letter is in reference to your proposal submitted in response to the announcement RA94-24 Electric and Hybrid Vehicle Technology in the *Commerce Business Daily* issue on May 3, 1994 sponsored by the Advanced Research Projects Agency (ARPA).

Your proposal was evaluated in accordance with the criteria set forth in that announcement. ARPA would like to initiate discussions with you with the objective of an eventual agreement award. ARPA is interested only in the projects listed in the enclosure for further consideration.

You will be contacted by the program manager to discuss the projects concerning technical discussions on the enclosed project. ARPA does not commit the Government to award of an agreement to you. If you have any questions concerning this matter, contact me at (703) 696-2388.

Sincerely,


Angela M. Cooner
Contracting Officer

Enclosure: as stated